

# Global IT Factory

## Company Overview



Global IT Factory leverages global IT expertise to help our customers engage in the digital economy and take advantage of the opportunities available through digital technology.

### Global IT Factory is an Australian IT Services Company

Global IT Factory is an Australian IT Professional Services company, specialising in the provision of technically leading edge and cost-effective IT Services and innovative digital solutions. Powered by our highly experienced local consultants and European based offshore delivery teams we can help your business achieve success. Our IT Factory approach emphasises strong project management and efficient and repeatable IT Solution delivery processes.

### We Help Australian Companies Compete on the Global Market



Our access to skills in the latest technologies offers our clients a competitive advantage. Unlike other large IT outsourcers, we are a lean agile organization that leverages our global offshore delivery teams to provide you with innovative digital solutions of the highest quality in a cost-effective manner.

### Digital and IT Services

Global IT Factory provides a full range of digital services, including:

- Custom Application Development (Web, Cloud, Mobile, IoT)
- Branding and Visual Identity Design Services,
- UX/Graphical Design, Web site services, SEO
- COTS & System Integration Services
- Testing Services, Test Automation, Penetration Testing
- Support and Maintenance

We can transform your IT Strategy, Business Processes and System Architectures to better align with your business strategy and goals. We use service-oriented architecture (SOA) to implement fundamental business functions and assemble them into business processes. We can help you implement and use cloud services.

### Solutions

Global IT Factory has a wide range of IT and Software development skills that allow us to deliver a variety of solutions. We specialise in the following areas:

- Higher Education Solutions
- Telecommunications & Utilities
- Media & Communications
- Financial Services
- Government and Public Sector
- Mobile & Mobility Solutions
- Embedded Software Solutions & IoT
- Desktop, Cloud and Web Applications

### Software Development Skills

Our team is skilled in many Software Languages and Technologies including:

- Cloud based solutions e.g. AWS, Azure & Oracle IaaS, PaaS and SAAS (Global IT Factory is an Oracle Silver Partner)
- Java/J2EE, C++, C, Visual Basic, Delphi, Perl
- Databases (Oracle, DB2, MySQL, SQL Server, PostgreSQL)
- HTML, CSS, PHP, XML, Java scripting, Ruby, AJAX
- Microsoft .NET, ASP.NET, VB.NET, C#, Entity Framework, MVC
- WPF, XAML, WCF, JSON, Ajax, KnockoutJS, Magento, ElasticSearch
- Spring, Hibernate, iBatis, Velocity, Apache FOP, Struts, AOP, ROC, GWT, NetKernel, OSGi, Ruby on Rails, Silverlight4, Wicket, Selenium, Jasper reports. Vaadin, Akka, Sencha Touch, Ember.js, PhoneGap, Xamarin, Django, Tapestry, JAX-B, Xstream.
- TIBCO, Fuse, webMethods, Oracle Weblogic, WebsphereMQ.
- BPM, SOA, EDO - Oracle Fusion
- Microsoft SharePoint, MS BizTalk
- Web Design: Wordpress, Joomla, Drupal
- IOS and Android mobile apps development

### Engagement Approach

Our typical engagement mode for IT projects is a Fixed Price model based on agreed project outcomes. In some cases, a T&M engagement is required for initial scope analysis. Our onshore business analysts and solution architects will work with your team to understand your business and what you really need. We will propose a solution and we will tune it based on feedback from your team. Once you are satisfied that the solution will address your business needs, we will provide a formal proposal.

Some of our customers prefer to have a closely integrated “extended offshore team” based on a Time & Materials engagement.



## Delivery Approach

Our delivery approach is tailored to the specific characteristics of each of project. Typically, we use an Agile methodology, which is delivered by integrated onshore and offshore teams.

Our Onshore Team consists of:

- Customer-facing Project Managers
- Business Analysts
- Solution Architects
- Onshore System Integration Test team

Our Offshore Team(s) consist of:

- Team Leads
- Solution Architects
- Graphical Designers
- Software Developers
- Testers

## Our Project Management Methodology

As every project is unique in scope, size, technical complexity, resource levels and team structure, we tailor our project management and overall delivery method to suit each projects characteristics and to align with our customer's approach and processes. Our methodology is based on the PMI PMBOK framework but is adapted to work with the Agile methodology.

Our Agile approach aims to reduce the cost and schedule impact of scope changes, by giving customers the opportunity to provide input and feedback throughout the project delivery life-cycle.

As part of our Project Management framework we have well established document templates for all standard project deliverables that can be tailored to the needs of a specific project.

## Use-Case Driven Agile Approach

One of the biggest perceived challenges regarding offshore development is related to communication complexity, particularly given the lack of face-to-face communication. This frequently leads to misunderstood requirements and development of a solution that doesn't meet the customer needs.

Global IT Factory mitigates this risk by using elements of the Agile Offshoring approach where frequent, short and iterative releases facilitate regular communication between customers, onshore and offshore teams.

## Sustainability

Global IT Factory is serious about ensuring that our business has a minimal eco-foot print and that we are operating in a sustainable and socially responsible manner. Our Policy is to take on the obligation to act in way that ensures that our every activity and project is beneficial to society at large. We will not engage in socially detrimental projects or activities.

## Customers

We have provided our services to startups and large multinationals and major Universities. Some of our customers include:



*Rail Safety Systems*

Rail Safety Systems is a systems integrator and manufacturer that leveraging leading edge and patented technologies to create innovative IoT solutions for the Rail sector. GITF provided the complete technical team and is successfully delivering the solution based on a broad range of technologies including: IoT; solar/battery systems; wireless technology (RF & 3G); distributed embedded microprocessors and safety critical firmware. The solution is required to meet extensive industry and regulatory requirements and is to be independently assessed for safe operation.



*Surf Life Saving Australia*

Surf Life Saving Australia required a custom solution to enable a quick and easy method for its life saving staff to report beach status, let patrols sign on and sign off, and support lifesaving actions and many other activities. Voice data capture enhanced with voice recognition technology seemed like a good idea but had never been previously attempted in such a harsh (noisy) environment. This was seen as an opportunity to enhance SLSA's reputation for pushing technical and creative boundaries. Global IT Factory successfully delivered an innovative Voice Data Recognition and Capture solution (IVR) integrated with existing SLSA operations systems and public Web site.



*Serbian Tax Office*

Global IT Factory provided business analysis and design services to the European Consulting Group (HD-ECG) lead consortium on the EU project: Technical Assistance to Design a Serbian Tax Administration Human Resources Management System. The output of the engagement was audited by the EU Development Fund and we can proudly say that the consortium scored excellent marks for their work on the project.



*Moneysoft*

Moneysoft is a BlueChilli backed start-up company, that successfully implemented and deployed Australia's first personal bank aggregator and analytics system. Global IT Factory implemented the MoneySoft IOS and Android Mobile Apps and have been working on MS Website. We also implemented an Automated Test Harness solution to reduce the cost & time of future platform releases.



*BlueChilli*

Global IT Factory has been working with BlueChilli, an Australian venture technology investor and start-up accelerator, helping them achieve more with their carefully managed start-up funds.

**Jonathan Shaw, Moneysoft's Head of Operations: "Global IT Factory is a professional, skilled, good value and delivery-focused supplier".**

## Contact

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## About Global IT Factory

Global IT Factory is an Australian IT Services Company that specialises in the provision of leading edge, cost effective IT Services by leveraging offshore global delivery teams and partners working in collaboration with our experienced local team. For businesses challenged to deliver high quality IT projects on time and within a budget, Global IT Factory is the ideal IT Service provider to deliver Innovative Solutions better, faster and more cost effectively.



## Global IT Factory Management Team

Global IT Factory has a highly skilled management team with extensive IT&T industry experience, which when coupled with our overall organisational capability, offers an exceptional capacity to provide innovative and competitive services to our customers.



**BORIS ROZENBLAT**  
Managing Director  
GITF Australia

Global IT Factory co-founder, experienced business leader with over 25 years of experience in IT&T industry. Prior roles include: Location Delivery Director in Fujitsu Australia, managing application service delivery across all accounts in Victoria and Queensland, Telco Delivery Director managing SI service delivery to major Telcos, R&D SW Development Manager, Lecturer at RMIT (Telecommunication SW Engineering).



**ZDRAVKO LONCAR**  
Managing Director  
GITF Europe

Global IT Factory co-founder, highly experienced Entrepreneur and IT Professional with more than 25 years of experience in the IT&T industry, both in Australia and overseas. Prior roles include: Founder and Managing Director of largest Serbian Business Portal eKapija, IT Expert/Solution Architect on number of large SI projects. Founder of Serbian Association of Managers.



**GARY FOSTER**  
Consulting Director

Global IT Factory co-founder. Highly experienced IT&T professional with over 30 years' experience in leading and delivering business outcomes to a range of clients. Prior roles include: R&D Manager Fujitsu Australia; Telco Consulting Lead Fujitsu UK; Design Authority for Telstra's Titan IP Transformation Program; established Alcatel-Lucent's global Systems Integration framework; Manger of Fujitsu's Operation Support Systems Group.



**JAMES LOO**  
Chief Technical Officer

Outstanding professional with over 15 years of experience in the IT&T industry delivering successful technology solutions both locally and internationally. Combined with Bachelor degrees in Computer Science and Computer Systems Engineering, James has deep understanding of technology and its future direction. Prior roles include: Senior Applications Consultant at Fujitsu Australia, Technical Consultant at HP.

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